

Rookie tops '78 awards list

For the first time in Recruiting Service history, a new recruiter has been selected as rookie recruiter and top recruiter of the year.

Master Sergeant Joe L. Jones, 3539th Air Force Recruiting Squadron, New Orleans, garnered the two awards, competing against nominated rookies and seasoned recruiters in the other four groups.

Other fiscal year 1978 awards were for top flight supervisor, SMSgt. Ivy L. Armstrong, 3545th RSq., St. Louis; top OTS recruiter, TSgt. Edgar W. Hudgins, 3546th RSq., Houston; top medical recruiter, MSgt. Raymond F. Wolf, 3555th RSq., Milwaukee and top nurse recruiter, MSgt. Robert J. Summerhill, 3515th RSq., McGuire AFB, N.J.

During his first year as a recruiter, Sergeant Jones excelled to heights unimaginable to most recruiters, according to his operations supervisor, SMSgt. Bobbie T. Kent.

A&P lifts production

"His work in advertising and publicity, public relations and community affairs enhanced his recruiting efforts. He recruited 129 NPS men against a goal of 49," Sergeant Kent said.

"Sergeant Jones' tireless dedication and innovative genius have resulted in a truly amazing record. This exceptional NCO deserves these awards," said Lt. Col. Joseph B. Mahoney, 3539th RSq. commander.

In a letter nominating Sergeant Armstrong for top flight supervisor, Lt. Col. George B. Lapham, 3504th

Air Force Recruiting Group commander said, "He is the best, bar none. His ability as a supervisor and trainer are truly outstanding."

At the beginning of the year, four of Sergeant Armstrong's seven recruiters were on initial training. At the end of the year, six of them were among the top 12 recruiters in the squadron, according to Lt. Col. William C. Pacquin, 3545th RSq. commander.

Surpasses goal

He surpassed his goal of 258 NPS men with 277, 57 NPS women with 76 and six PS with six.

As top OTS recruiter, Sergeant Hudgins was instrumental in the 3546th finishing the year with 108 percent of its OTS goal and taking first place in OTS production in the 3504th Group.

"Sergeant Hudgins is one of the most aggressive, dynamic NCOs and is the type of individual who makes things happen," said Lt. Col. Leonard P. Zych, 3546th commander. "This is witnessed by the initiatives he took in getting the OTS program moving in a forward direction."

According to Col. Donald E. Ellis, 3505th Group commander, Sergeant Wolf's extended recruiting experience in AFEES operations, OTS and Health Professions recruiting truly marks him as a "Man for all Seasons." He recruited five physicians, six biomedical scientists and 14 Health Professions Scholarship Program applicants. Due to his versatility he was tasked with assisting the OTS recruiting effort

which lead directly to numerous accessions of rated, engineer and technical applicants.

Sergeant Summerhill recruited 27 nurses this year, producing over 14 percent of the group production goal. His individual production was 208 percent for the fiscal year.

"Without a doubt, Sergeant Summerhill is the kind of recruiter that should garner recognition as the top nurse recruiter," said Col. Melvin N. Ledbetter, 3501st Group commander. "He has clearly demonstrated unquestionable professionalism in all facets of nurse recruiting. There can be no one else more enthusiastic, more aggressive, more productive or more professionally committed to the mission of recruiting than this man."

Second star

Brigadier General William P. Acker, Recruiting Service commander, has been nominated by the President to receive his second star. General Acker is expected to pin on the major general insignia sometime this year.

AF offers E-3 entry

The Air Force is now offering the rank of Airman First Class (pay grades E-3) to some prospects to enhance recruitment of high quality enlistees.

Effective Jan. 1, the new enlistment option became available to qualified graduates of the services' Junior Reserve Officer Training Program, Civil Air Patrol members who possess the Billy Mitchell Award, and to those enlisting for six years.

Eligible JROTC and CAP enlistees will enter active duty as an A1C and receive basic pay of \$485.40 per month, or \$66 more than an airman basic (pay grade E-1) earns in basic pay.

Six-year enlistees will be promoted to A1C upon successful completion of a six-week basic training course at Lackland AFB, Tex.

"I'm confident the new authority to offer E-3 to these prospects will help our recruiters to be more competitive in meeting Air Force manpower needs," Brigadier General William P. Acker, Recruiting Service commander, said.

Some skills win Base of Choice

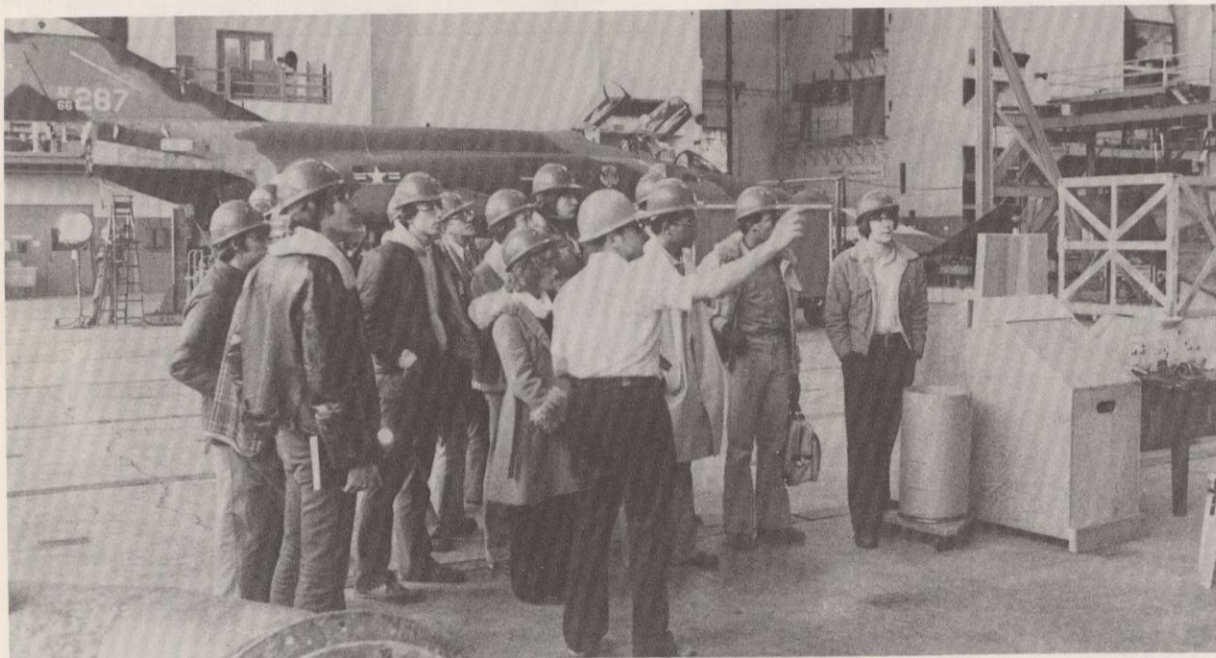
A new Base of Choice enlistment option is being offered recruits qualifying for training in certain critical AFSCs. Enlistees under BOC will report to their selected base after completing basic training and technical school if required, then remain there at least one year.

The plan replaces the old guaranteed and initial base of choice options and is being authorized on a month-by-month basis. According to SMSgt. Al Smith of the Directorate of Operations here, BOC will be very flexible.

Option flexible

"We first instituted the new option in December and have authorized it again for January," he said. "We can change the AFSCs that qualify for BOC as Air Force requirements change. However, it's safe to say that some critical specialties such as security specialist should qualify for BOC."

Sergeant Smith added that the list of bases available under BOC can be expanded as necessary and that qualified enlistees will be offered BOC on a first come, first served basis.



Engineers tour base

A civilian engineer briefs engineering students on the 2,500 stress points of an F-4 during a tour of Wright-Patterson AFB, Ohio, and the Aeronautical Systems Division there. A total of 45 students, the largest student engineering tour to date, were given a VIP tour of the facilities. (Photo by Capt. Jeff Thompson)

Larger classes mean more women officers

LACKLAND AFB, Tex. — The number of women entering and completing Officer Training School (OTS) is on the rise. However, OTS officials note that the rise is part of an increase in the total number of graduates from the three-month school.

In the most recent class, 79-03, 43 of the 213 graduates were women.

Expansion of OTS has more than doubled the number of graduates in one year. In fiscal year 1978, 1,558 new second lieutenants were commissioned by OTS, a number which included 330 women. In FY 79, OTS will produce 3,313 graduates, of which more than 600 will be women.

By way of comparison, Air Force Reserve Officer Training Corps classes are expected to produce 2,692 new officers in FY 79, while the Air Force Academy projects a graduating class of 900.

As the size of OTS classes grows over the next few months, the number of women, although not the percentage, will also rise. Currently, each class contains 35 to 45 women. The peak will come in April, when 65 women will enter the school with class 79-12. That class will also be one of the largest of the year and is expected to graduate 243 new lieutenants.

Women or men who plan to apply for admittance to OTS should bear in mind some key dates for early 1979 applications. Base personnel offices have a suspense of Jan. 22 for applications to meet the Feb. 12 OTS selection board. Results of this board will be released Feb. 26.

In order for applications to meet the March 26 selection board, they must be in to the personnel office by March 5. Selections by this board are expected to be announced April 9.

Resolution

In this world, it is not what we take up but what we give up that makes us rich.

— Henry Ward Beecher

viewpoint...

I am sure you are now aware that we fell short of our NPS goal in December. That's all I'll say about it, other than it makes a good starting point for what we need to do during the remainder of fiscal year 1979.

For sometime now we've been looking at ways of making our bank healthy, of moving out of now-recruiting, into out-month recruiting. One initiative that will help is entry in the grade of E-3 for certain enlistees, which is described on the front page of this month's paper.

There's something else we're going to do, but first let me say this: I don't want you to sacrifice the current month just to make us look good down the pike. I wish all of us had another

...from the commander

set of hands so we could work both areas with the same effort — at the same time. We don't, though, so we'll have to do the very best we possibly can.

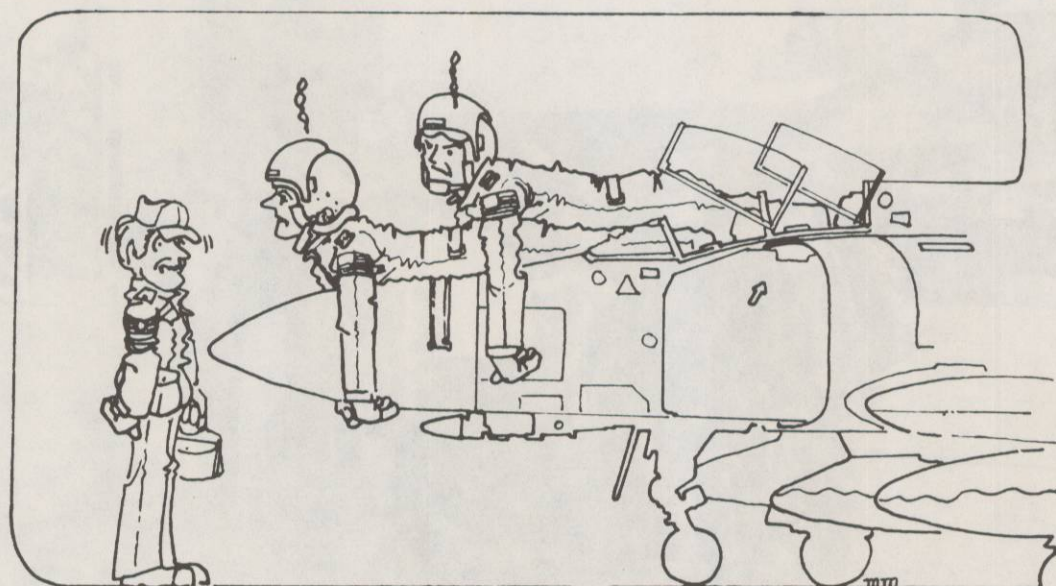
We have taken steps to help by reprogramming some of our NPS goals, out of the January-March time-frame, into the period from June 1 through Sept. 30. This makes our total goal in the NPS program 6,000 for June and 7,000 each month, July through September!

To make these numbers attainable, you'll have to really work your high school seniors. You know how, so I won't get into that. We'll help by transferring 4,000 jobs from January-March to June-September.

Will it work? I am confident it will. One thing's certain: The Air Force depends on us to provide the quality people it needs to fulfill its mission. We cannot afford to do otherwise.

Charge on, my friends. As Robert Frost wisely observed, "There are promises to keep . . . and miles to go before I sleep."

William P. Acker



Yes, Sergeant, the brakes are a bit touchy!

fem-line

By Veronica R. Teahl

When I wrote my first article for The Air Force Recruiter, I was concerned that it might take a long time to be printed because of all the responses the paper was getting.

I was truly surprised to find my article was the first response to the wives' column Barbara Wills started. I'm sorry to say I'm a little disappointed this column has not got the great response I thought it would. As a matter of fact, I've only seen two other articles printed.

I don't understand why other recruiter's wives have not voiced their opinions, suggestions or complaints. If you're coping, write and tell about it so that others can benefit. Just writing helps you and the rest of us.

This column was created for the sole purpose of helping. I also believe it's the Air Force way of saying, "We care about

our recruiters' wives." But the Air Force can only do so much; it is really up to you.

I have four children, ranging in age from 3 to 11; a fulltime job and several hobbies. You might say I live a very active life, and if I can find the time to write for this column, I'm sure you can do the same.

This column was created for us, so let's make good use of it. Just remember — the Air Force cares; that's why it's "A Great Way of Life."

(Note: We agree with Mrs. Teahl and encourage other inputs to Fem-Line, USAFRS/RSADM, Attn. Editor, Randolph AFB, Tex. 78148)

'... the Air Force can only do so much; it is really up to you.'

Lackland AFB would feel shortfall first

Editor's Note: Following are excerpts from an editorial originally printed in the Lackland AFB, Tex., Tailspinner and also published in the Air Force Policy Letter for Commanders.

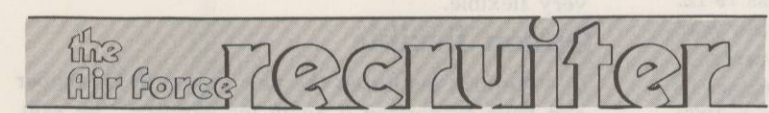
By Maj. Gen. Andrew P. Iosue

Lackland has no rival among Air Force bases when it comes to which outfit will be most directly and immediately affected by success or failure in Air Force Recruiting Service's efforts to meet its goals. And while we're a long way from pulling the self-destruct switch or even punching alarm buttons, there is cause for concern.

If I tried to list and discuss all the factors that are making it more difficult for our recruiters to get the quantity and quality of enlistees we need, I'd fill this whole edition of the paper. Let it be sufficient to say that our recruiters need help — which is one reason the Air Force Recruiter Assistance Program was initiated.

The concept is that every blue-suiter is a recruiter helper. When we're home on leave . . . in our contacts with the civilian community around the base . . . in every way we can . . . we should be referring sharp men and women to the recruiters.

Keep one thought in mind: While Lackland would be first to feel the impact, sooner or later it would affect the entire Air Force. The need is real, the time is now . . . let's all get on the recruiting team.



The Air Force Recruiter is an official Class III Air Force newspaper published monthly on the 15th day of the month by and for personnel of U.S. Air Force Recruiting Service, Air Training Command with headquarters at Randolph AFB, Texas. Opinions expressed herein do not necessarily represent those of the USAF.

All photos are official Air Force photos unless otherwise indicated.

Brig. Gen. William P. Acker Commander
Col. Walter D. Miller Director of Advertising
Capt. Claude S. Morse Chief, Publicity
SMSgt. Harold D. Newcomb Chief, Media
SSgt. Douglas J. Gillett Editor
Joyce M. Richardson Assistant Editor

DIAL: General seeks more effective handling of action line calls

In order to improve effectiveness of the Direct Information Action Line — DIAL — the Recruiting Service commander will now be the first one to see all DIAL calls, after they are transcribed by his personal secretary.

Previously, the majority of DIAL calls were initially staffed and then sent to the commander for final approval. Brig. Gen. William P. Acker, commander, established the new procedure to insure he actually sees every DIAL, has the opportunity to direct staff action, and can guarantee personal handling of calls, if requested.

The general wants to assure the complete confidentiality of each DIAL caller, if confidentiality is

needed, and insure that the DIAL program serves its intended purpose.

That purpose is to provide all recruiting service members a direct line to General Acker to get quick, straight answers to their questions, comments, suggestions, or complaints. Callers can use Autovon 487-3425, FTS (512) 748-3425, or commercial (512) 652-3425.

General Acker also urges callers to leave their name and telephone number to insure rapid and accurate response.

"I want everyone to be assured that if your complaint requires confidential handling, I will see that you get it," he said. "I also intend to see you get

the best answers to your calls.

"However," General Acker continued, "I will reserve the right to determine which calls I will answer. I answer all calls when the caller leaves his or her name and phone number. Anonymous calls may be thrown in the waste basket if I feel they are not relevant or are just 'sour grapes.'

"Please use DIAL," said General Acker, "when ever you have something important and sensitive which you believe cannot be worked through the normal chain of command. The chain of command should be your first resort, and DIAL should be your last. But, if you believe for some reason that your problem cannot be handled through the chain of command, then DIAL is your vehicle to me."

Academy cites two recruiters

LACKLAND AFB, Tex. — Two recruiters were among the top 10 graduates in Class 79-1 of the Air Training Command NCO Academy.

Technical Sergeant Ernie A. Bone, 3537th Air Force Recruiting Squadron, Shaw AFB, S.C., received the Commandant's Award for outstanding leadership.

Staff Sergeant Michael D. McLean, 3514th RSq., Carle Place, N.Y., was named a distinguished graduate for finishing in the top 10 percent of the class.

They were cited for their achievements by Lt. Col. J.F. Dwyer, academy commandant, in separate letters to Brig. Gen. William P. Acker, Recruiting Service commander. Colonel Dwyer said, "Sergeant Bone has displayed solid integrity, initiative, impeccable military bearing, outstanding communicative skills and other attributes of leadership."

Concerning Sergeant McLean he said "he has shown initiative, self-discipline . . . which makes him stand at the top among an elite group of noncommissioned officers."

A total of 113 NCOs from throughout ATC were graduated.

Four in '06th group earn IG praise

Four people assigned to the 3506th Air Force Recruiting Group were selected to receive the Air Training Command Inspector General Professional Performer award.

Individuals honored for demonstrating professionalism in their attitude and job performance in the 3562nd Air Force Recruiting Squadron were TSgts. Jack L. Campbell, recruiter, Allan J. Harrold, personnel NCO, and Ms. Sherry Gard, secretary.

Sgt. Anthony G. Piumatti, 3569th RSq. AFES liaison NCO, was selected as a professional performer for the outstanding support he provided the 3562nd RSq.

Air Force films win six awards

Two Air Force recruiting films won six awards during recent industry television and film competitions.

"Eyes of the Eagle, Wings of the Dove" TV ads captured the grand award for best public service television commercials in all categories at the International Film and Television Festival of New York. "Eyes of the Eagle - Wings of the Dove" also won a gold medal at the Information Film Producer's of America Festival, Hollywood, Calif., a bronze medal at the Virgin Islands International Film Festival in late 1977, and a silver medal at the Long Island International film festival.

Produced to increase public awareness of the Air Force, the film is being shown on a nationwide commercial theater circuit for a two-year period.

Winning a gold medal at the Miami International Film Festival and a silver at the International Film Festival of New York for outstanding creative excellence was the new "High Flight" film. Featuring the F-15 aircraft with William Conrad reading the "High Flight" poem, the film is being shown in over 2,000 theaters, with an estimated audience of 40 million people. The film will also be released to TV stations early this year.

Both films were produced by Recruiting Service's Directorate of Advertising with the Air Force's ad agency, D'Arcy, MacManus & Masius.



Remember 'Chappie'

During lunchtime recess, one of the students of Brooklyn's PS 183, recently renamed the General Daniel "Chappie" James School, shows off a T-shirt specially designed for the event. A photograph of General James, former

commander of North American Air Defense Command, was presented to the school by the 3514th Air Force Recruiting Squadron, Carle Place, N.Y.

R-t-R visits

Team seeks volunteers

Twenty-six Air Force bases will be visited between Jan. 8 and July 26 by a team of NCOs seeking volunteers for recruiting duty.

The Recruit-the-Recruiter team, headed by CMSgt. Leland Farmer, includes members from both Air Training Command and the Air Force Manpower and Personnel Center. While at the bases, the team will interview applicants and provide on-the-spot approval to qualified candidates.

While the bases have been contacted and the visits should be publicized in base newspapers and bulletins, Chief Farmer is seeking additional help from recruiters.

"Those recruiters located near bases we will visit can help a lot if they'll contact the personnel and information offices and offer to take calls or visits from interested NCOs," the chief said. "I'm sure recruiters

can offer a great deal of incentive to those interested in recruiting duty."

These are the bases and dates of the R-t-R visits: Nellis AFB, Jan. 8-9; Norton AFB, Jan. 11-12; Davis-Monthan AFB, Jan. 22-23; Luke AFB, Jan. 25-26; Tyndall AFB, Feb. 5-6; MacDill AFB, Feb. 8-9; Robins AFB, Feb. 20-22; Homestead AFB, March 5-6; Patrick AFB, March 8-9; Mather AFB, March 19-20; McClellan AFB, March 22-23; Maxwell AFB, April 2-3 and Gunter AFS, April 5-6.

Also being visited are: Little Rock AFB, April 17-19; Andrews AFB, April 30-May 1; Bolling AFB, May 3-4; Grand Forks AFB, May 14-15; Minot AFB, May 17-18; Pope AFB, May 29-31; Loring AFB, June 11-12; Pease AFB, June 14-15; Malmstrom AFB, June 25-26; Mountain Home AFB, June 28-29; Holloman AFB, July 9-10; Reese AFB, July 12-13 and Whiteman AFB, July 24-26.

commander's dial 3425



Commanders DIAL (Direct Information Action Line) is designed to provide Air Force Recruiting Service personnel with a direct line to the commander. If you have a question, suggestion, comment or complaint, call Autovon 487-3425. Federal Telephone System, (512) 748-3425 or commercial (512) 652-3425.

Testing rule wrong

COMMENT: If a person takes the ASVAB test in high school and qualifies, he cannot take the production ASVAB if the results from the first test can be verified, according to AFR 33-6, paragraph 3-d. The problem comes when a person takes the test in his junior year or simply to get out of class and really doesn't try on the test. Then, in his senior year or after graduation, should he desire to enter the Air Force, due to AFR 33-7, paragraph 7-9g, he can't retest to improve his scores - he's stuck with the previous scores for two years.

This seems unfair. In ATCR 33-2, pages 2-14, table 2-2, it doesn't say that the person cannot retest or improve his scores, it just gives guidance on retest procedures.

REPLY: Your AFEES test control officer was prohibiting retesting of applicants that had previously qualified on ASVAB-5. This was due to an incorrect interpretation of AR 601-270 (AFR 33-7), which precludes qualified applicants from retesting just to improve scores. This erroneous interpretation was compounded by AR 601-222 (AFR 33-6), paragraph 3e, which precludes production testing of applicants previously qualified on ASVAB-5.

Paragraph 7-9g in the AR 601-270 was intended to be applied to persons wanting to retest between 30 days and six months from the original test date. The AR 601-222, paragraph 3e, has been changed to reflect normal retest procedures. Your problem is being handled by MEPCOM, and your applicant will be allowed to retest.

Jacket for engineers

COMMENT: Why not give a windbreaker to every recruiter who puts in an engineer? I think this is a good incentive for recruiters who go out looking for these much needed people.

REPLY: I do appreciate any ideas on how we can improve our engineer production but just can't let recruiters wear the jackets at this time. They are intended only to encourage referral leads for the NPS program.

Incidentally, we will start publishing an Engineer Honor Roll Club in the next issue of the newspaper. And, we're always interested in other ideas to help us recruit the quality people the Air Force needs.

Small problem no problem

COMMENT: I am a medical recruiter and I have a small problem. Under current medical recruiting procedures, physicians with more than 21 years creditable experience are authorized the grade of lieutenant colonel. Unfortunately, we can't authorize that grade; it has to be confirmed by the Senate.

A doctor I recruited is leaving this week and was given the grade of major, which he accepted, and the statement says he could either take that or two or three months leave. After waiting the appropriate time, he could get lieutenant colonel.

It seems the Senate has adjourned and we have not received confirmation — and it might be March or April before we get it. The doctor is quite upset. He was going to recommend a couple of other doctors who were interested but feels now he can't because of this problem. With medical recruiting as tough as it is, we don't need this problem.

REPLY: Your inquiry was received one day before we were notified of Senate confirmation. Your physician was reappointed as a lieutenant colonel the same day he reported to Medical Service Officers Orientation at Sheppard AFB, Tex. The total processing time from receipt of application to reappointment was 90 days.

No room for decals

COMMENT: The new sub-compact GSA cars don't have a space for the Air Force decals. It doesn't sound like anybody in squadron, group, or headquarters operations can get their heads together and decide where to put these things. How about jacking somebody up down there?

REPLY: I don't have to — your problem has already been solved. The red, white, and blue logo will be centered on the rear door of four door sedans and placed on the door or behind the door on the Pintos. Due to the body design of some vehicles, the placement of the logo has to be altered somewhat. The round recruiting seal is optional, but when used will be placed on the front door or sidepanel by the rear window.

Incidentally, the red, white, and blue logo is currently in short supply, but we've ordered more.

Shortcuts sting

COMMENT: I have a complaint, a suggestion, and a comment. When we send people to the AFEES, they are often held up in the AFEES because of things that, for whatever reason, the recruiter doesn't pick up.

I have a young man, for example, on hold for a bee sting. He has to go to a hospital, have them okay it. Transportation is a problem for him. The kid was stung once and he swelled up a little bit. No other problems.

Isn't there some way we can enlist him in DEP, then send him to the doctor? That way we have him in the Air Force. Almost every time this happens to me, it just about kills an enlistment. What happens is, the applicant slows down his processing — it's a hassle, Okay? If he was already in the Air Force he would still be working at it. If he didn't get the okay from the hospital we could discharge him from the DEP.

REPLY: Looks like you're the one who got stung — by not following proper procedures. Bee sting is listed on the ATC Form 9. This problem should be taken care of before your applicant goes to the AFEES.

There are three potential errors in procedure here: A recruiter who doesn't properly perform medical screening, an AFEES with no quality control before scheduling, and a squadron with a loose policy on hand-carrying case files.

One shortcut leads to another. "Fully qualified" is the only standard acceptable for Air Force enlistment.

Vision requirements stand

COMMENT: Why can't a color vision requirement be met for security specialist training if the applicant passes the Phalen or red/green/yellow slide test but fails the PIP test? I can understand the strict color vision requirements for mechanical or electronics job, but with the critical need for SPs, can't their passing of the one test be acceptable?

REPLY: No dice. A security specialist frequently needs to identify people and objects by color of paint, clothing, etc. When and if the needs change, so will the requirements.

Dishonored roll

COMMENT: Where do you get the names and ranks of people placed on the Honor Roll? We've had several from the '61st whose names were misspelled and ranks incorrect.

REPLY: Thanks for pointing out these errors. We get the lists by telephone from the groups and squadrons, but there's no excuse for these errors. We'll all be more attentive in the future.

Keeping our own

COMMENT: How about a program to allow enlisted recruiters with degrees to attend OTS, be commissioned, and return to recruiting duty? Such individuals could better manage within Recruiting Service than, say, an officer coming out of a cockpit or missile silo.

REPLY: Let's give new Air Force officers a chance to gain experience in their assigned AFSCs; that's Air Force policy and makes sense, since the Air Force needs these people in areas where shortages exist. Of course, we are always looking for former recruiters to rejoin us, and officers who once carried the bag are going to be closely considered — if they volunteer. In some cases, we can get interested officers into recruiting after as little as two years following their commissioning.

Come again

COMMENT: I would like to suggest a change to ATCR 33-2, paragraph 2-2c, from "non-high school" to a person educated in another system who has paid for a state GED, provided he has the G and QT score, a composite and is certified as a high school graduate.

REPLY: I'm not sure what you want. Please call back, leave your name and number, and we'll try to help.

Getting help

COMMENT: I submitted two applications for recruiter helpers, later I called the Recruiter Helper Program section and found out the applications were turned down because they were not recommended by their commanders. If this happens, how about notifying requesting recruiters so we're not sitting here expecting them to come?

REPLY: Because of varying circumstances, neither airman you requested was recommended by his commander. It's our policy to call you when we've exhausted all of your nominations so you can submit new names. However, this time we goofed - and didn't call. I suggest you nominate helpers on a continuing basis. A minimum of five names on hand at all times should prevent a situation like yours from occurring.

dial of the month

COMMENT: I would like to address this to all bag carriers. Today I am cleaning out my desk and office while the rest of the squadron is at an awards banquet. I am here because I got the word that I am being relieved from recruiting duty.

Why I did what I did is not important. What I am talking about is what the commander is trying to get across to all of us — the importance of integrity. Believe me, I used to hear and read about integrity and always thought it would never happen to me, but it did. Take it from me — don't jeopardize your job for an applicant — it just isn't worth it.

For those who think just because you're a 100 percent recruiter you don't have to worry about it, don't kid yourself. I was over 130 percent. I would like to say that is has been a pleasure to be associated with recruiting. In my opinion it is the best job in the Air Force.

General, it has been a pleasure working under your command. I really appreciate everything recruiting has given me. Thank you very much.

Golf swings press box exposure

CHANUTE AFB, Ill. — Most COIs pay off, but some of them keep paying off.

Take the golf tournament and COI that Col. Donald E. Ellis, 3505th Air Force Recruiting Group commander, attended at Selfridge ANGB, Mich. The colonel played golf and conversed with George Blaha, a broadcaster from WJIM radio, East Lansing, Mich., who does the play-by-play for the Michigan State University football games.

When Blaha found Colonel Ellis was a former All-Southwest Conference quarterback at Texas A&M University, and assistant football coach at the Air Force Academy, he invited the '05th boss to sit in the press box and do color for the Michigan State-Illinois game at Champaign, Ill.

Beamed to market

The broadcast, beamed back to the '05th's largest market area, provided Colonel Ellis with an excellent platform to promote the Air Force, group officials said.

Result of a chance acquaintance at a COI: Hundreds of dollars worth of free exposure to a large, potentially lucrative audience in prime time.



Air Force logo

Sergeant Roger W. Gray, illustrator of the 3504th Air Force Recruiting Group is shown adding some finishing touches to the Air Force logo on the wall of the Air Training Command NCO Academy at Lackland AFB, Tex. His talents were instrumental in turning the plain classroom into an attractive focal point of instruction and study. (Photo by MSgt. Hal Hudgins)

Column to gain three clubs

Issues challenge

In November 1978, Brig. Gen. William P. Acker, Recruiting Service commander, challenged NPS recruiters to access one engineer, each. The Engineer Club will honor those whose efforts result in an engineer entering OTS. This club will appear monthly.

Another addition to the Honor Roll will be the Squadron Net Reservations Club. Additionally, squadrons with 100 percent or higher in OTS

production will be published quarterly, in the Squadron OTS Club.

Medics rated quarterly

As in the past, nurse and medical production will be recognized quarterly, since these programs are measured quarterly in the competition system.

Officials said some of the changes to the Honor Roll are based on comments received from recruiters through the Direct Information Action Line.

honor roll

The Recruiting Service Honor Roll, published monthly, recognizes units and individuals who contribute most toward accomplishment of the recruiting mission, during the time indicated in each category.

One Hundred Percent Squadron Club

This category recognizes squadrons that met or exceeded the FY 79 cumulative NPS active duty goal through November 1978.

Squadron	Cumulative Percentage	Squadron	Cumulative Percentage
3515	131.7	3554	106
3533	128.4	3561	105.2
3514	126.9	3566	104.8
3519	114.1	3539	104.6
3511	110.4	3546	104.1
3537	110.2	3542	102.6
3535	106.8	3545	101.7
3531	106.6	3518	100.8
3541	106.2	3568	100

Twelve or More Club

This category recognizes recruiters who enlisted 12 or more NPS applicants on active duty during November 1978.

Name	NPS Enlistments	Sq./Flt.
SSgt. Robert Morales	17	33H
TSgt. James Huber	16	55A
TSgt. Casey Morris	16	15A
TSgt. Chad Arrington	13	66E
SSgt. William C. Bradley	13	33D
SSgt. Joseph F. Szepanski	13	33D

TSgt. Dan Koiro	12	18B
SSgt. Henry Daniels	12	66B
Sgt. Leon Baechus	12	14C

Twelve or More Net Reservations Club

This category recognizes recruiters who obtained 12 or more NPS net reservations during November 1978.

Name	Net Reservations	Sq./Flt.
TSgt. Vernon C. Hlavac	14	43C
SSgt. James Fowler	14	16A
SSgt. Forrest L. Scott	13	32A
TSgt. Ted Cuellar	11	62A

One Hundred Fifty Percent Flight Club

This category recognizes flights and their supervisors that met or exceeded 150 percent of their monthly NPS active duty goal during November 1978.

Name	Goal/Accessions	Percent	Sq./Flt.
MSgt. Robert Moore	19/36	189.4	15E
MSgt. Arnold G. Berry	35/66	188.6	46E
MSgt. Purcell Hunt Jr.	26/46	176.9	14C
MSgt. Cary Pierce	16/27	168.7	14A
MSgt. Thomas Morgan	21/35	166.7	11C
MSgt. Thad Switzer	19/36	165.2	15D
MSgt. Rick Osborne	22/36	163.6	14B
MSgt. Roy Vaughn	17/27	158.8	39C
MSgt. Ernie Quevedo	42/64	152.4	62D
TSgt. Frank Lucas	44/67	152.2	15A
MSgt. James J. Flor	29/44	151.7	42A
MSgt. Edgar T. Sweeney	20/30	150	41A

One Hundred Fifty Percent Flight Net Reservations Club

This category recognizes flights and their supervisors that met or exceeded 150 percent of their monthly NPS net reservations goal during November 1978.

Name	Goal/Accessions	Percent	Sq./Flt.
Europe — no supervisor	11/20	181.8	15X

Pay charts reflect raise

MONTHLY BASIC PAY EFFECTIVE 1 OCTOBER 1978

ENLISTED MEMBERS

		Years of Service												
PAY GRADE	UNDER 2	2	3	4	6	8	10	12	14	16	18	20	22	26
E-9	0.	0.	0.	0.	0.	0.	1182.30	1209.30	1236.90	1265.40	1293.30	1318.50	1388.10	1522.80
E-8	0.	0.	0.	0.	0.	992.10	1019.70	1047.00	1074.60	1102.50	1128.00	1155.90	1223.70	1360.20
E-7	692.70	747.60	775.50	802.20	830.10	856.20	883.50	911.10	952.20	979.20	1006.80	1019.70	1088.40	1223.70
E-6	598.20	652.20	679.50	708.00	734.40	761.40	789.30	830.10	856.20	883.50	897.00	897.00	897.00	897.00
E-5	525.30	571.50	599.40	625.50	666.30	693.60	721.20	747.60	761.40	761.40	761.40	761.40	761.40	761.40
E-4	504.90	533.10	564.30	608.40	632.40	632.40	632.40	632.40	632.40	632.40	632.40	632.40	632.40	632.40
E-3	485.40	512.10	532.80	553.80	553.80	553.80	553.80	553.80	553.80	553.80	553.80	553.80	553.80	553.80
E-2	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40	467.40
E-1	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40	419.40

Monthly Basic Allowance for Quarters Rates

Pay Grade	Without Dependents		With Dependents
	Full Rate	Partial Rate	
Enlisted Members			
E-9	\$191.70	\$18.60	\$269.70
E-8	176.70	15.30	249.30
E-7	150.30	12.00	231.90
E-6	136.50	9.90	213.30
E-5	131.10	8.70	195.90
E-4	115.80	8.10	172.50
E-3	103.50	7.80	150.30
E-2	91.50	7.20	150.30
E-1	86.40	6.90	150.30

Basic Allowance for Subsistence Rates

Enlisted Members:	
When on leave or authorized to mess separately:	\$ 3.00 per day
When rations in-kind are not available	\$ 3.38 per day
When assigned to duty under emergency conditions where no messing facilities of the United States are available:	\$ 4.48 per day
This enlisted pay information has been carefully sized as an update of Project GS TT-3. Recruiter Sales Kit.	

Basic pay rises 5.5 pct

MONTHLY BASIC PAY EFFECTIVE 1 OCTOBER 1978

COMMISSIONED OFFICERS

		Years of Service												
PAY GRADE	UNDER 2	2	3	4	6	8	10	12	14	16	18	20	22	26
O-10	3298.20	3414.30	3414.30	3414.30	3414.30	3545.10	3545.10	3816.90	3816.90	4089.90*	4089.90*	4363.50*	4363.50*	4635.60*
O-9	2923.20	3000.00	3063.60	3063.60	3063.60	3141.90	3141.90	3272.10	3272.10	3545.10	3545.10	3816.90	3816.90	4089.90*
O-8	2647.50	2727.00	2791.80	2791.80	2791.80	3000.00	3000.00	3141.90	3141.90	3272.10	3414.30	3545.10	3687.30	3687.30
O-7	2199.90	2349.60	2349.60	2349.60	2349.60	2454.90	2597.40	2597.40	2727.00	3000.00	3206.10	3206.10	3206.10	3206.10
O-6	1630.50	1791.90	1908.60	1908.60	1908.60	1908.60	1908.60	1973.40	1973.40	2286.00	2403.00	2454.90	2597.40	2817.00
O-5	1304.40	1531.80	1637.40	1637.40	1637.40	1637.40	1687.20	1777.50	1896.30	2038.50	2155.80	2220.60	2298.30	2298.30
O-4	1099.50	1338.30	1428.00	1428.00	1454.10	1518.90	1622.10	1713.60	1791.90	1869.90	1922.10	1922.10	1922.10	1922.10
O-3	1021.80	1142.10	1220.70	1350.90	1415.40	1466.70	1545.30	1622.10	1662.00	1662.00	1662.00	1662.00	1662.00	1662.00
O-2	890.70	972.90	1168.80	1208.10	1233.00	1233.00	1233.00	1233.00	1233.00	1233.00	1233.00	1233.00	1233.00	1233.00
O-1	773.10	804.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90	972.90

Commissioned officers with over 4 years active service as enlisted members

O-3	0.	0.	0.	1350.90	1415.40	1466.70	1545.30	1622.10	1687.20	1687.20	1687.20	1687.20	1687.20	1687.20
O-2	5.	0.	0.	1208.10	1233.00	1272.30	1338.30	1389.90	1428.00	1428.00	1428.00	1428.00	1428.00	1428.00
O-1	0.	0.	0.	972.90	1039.20	1077.60	1116.60	1155.60	1208.10	1208.10	1208.10	1208.10	1208.10	1208.10

Monthly Basic Allowance for Quarters Rates

Pay Grade	Without Dependents		With Dependents
	Full Rate	Partial Rate	
	Commissioned Officers		
O-10	\$357.90	\$50.70	\$447.60
O-9	357.90	50.70	447.60
O-8	357.90	50.70	447.60
O-7	357.90	50.70	447.60
O-6	321.30	39.60	391.80
O-5	296.10	33.00	356.70
O-4	263.70	26.70	318.30
O-3	231.90	22.20	286.20
O-2	201.30	17.70	254.70
O-1	156.90	13.20	204.60

Basic Allowance for Subsistence Rates

Officers	\$62.80 per month
This officer pay information has been carefully sized as an update of Project GS TT-3. Recruiter Sales Kit.	

Sixty-seven NCOs don pressure plate

LACKLAND AFB, Tex. — Staff Sergeant Charles L. Devine led a class of 67 NCOs graduating from the basic recruiter course here. Among the other graduates were 11 NCOs, all recruited at Langley AFB, Va. by the Recruit-the-Recruiter team.

Named distinguished honor graduate, Sergeant Devine will be assigned to the 3567th Air Force Recruiting Squadron, Lowry AFB, Colo. Honor graduates and their assignments were SSgts. Randolph D. Hendricks, 3554th RSq., Selfridge ANGB, Mich., Kenneth N. Pelton, 3542nd RSq., St. Paul, Minn., TSgts. Bryan H. Townley III, 3544th RSq., Arlington, Tex., James C. Brooks, 3535th RSq., Bolling AFB, D.C. and Sgt. Robert L. Wrice, 3546th RSq., Houston.

Graduates assigned to the 3501st Air Force Recruiting Group were: TSgts. John M. Popovich, Walter G. Jones, Charles S. Tache Jr. and Sgt. James R. Shimp, 3511th RSq., Pittsburgh; TSgts. Freddie A. Conn, Roger J. Smith and Lawrence L. Perkins, 3513th RSq., Syracuse, N.Y.; SSgts. Franklyn T. Grant, Connie M. Tate, Joel D.

Danner, Sgts. David Kanter and James E. Wilson, 3514th RSq., Carle Place, N.Y.

Also, TSgt. August W. Wesch, SSgt. James R. Jordan, 3515th RSq., McGuire AFB, N.J.; Sgt. Gary Morrone, 3516th RSq., Milford, Conn.; SSgts. John J. Kolodziejski Jr., and Gary W. Delcher, 3518th RSq., New Cumberland, Pa.; TSgt. Jeffrey L. Doucette, SSgts. John T. Degen and Charles W. Wayman II, 3519th RSq., Bedford, Mass.

Moving to the 3503rd Group were: MSgt. Clarence L. Johnson, TSgt. Nelson H. Todd and Sgt. Sharon Y. Harris, 3513th RSq., Gunter AFS, Ala.; SSgt. Harvey R. Engle, 3532nd RSq., Nashville, Tenn.; TSgts. James D. Elliott, Elton W. Simmons, William E. Carroll, Armond J. Corazzo, SSgts. Russell W. Hamer, Larry B. Brewer, and Sgt. Lois J. Blanford, 3533rd RSq., Patrick AFB, Fla.; TSgt. Garland Allen, SSgt. Michael D. Beckner and Israel S. McGhee, 3535th RSq.; SSgt. Walter R. Porter, 3537th RSq., Shaw AFB, S.C. and TSgt. Domingo Trevino Jr., 3539th RSq., New Orleans.

Headed to the 3504th Group were: Sgt. John S. Mariano, 3541st RSq., Kansas City, Mo.; SSgt. James R. Jones, 3542nd RSq.; SSgt. Ralph E. Cody and Sgt. Mary C. Williams, 3544th RSq.; SSgts. John L. Balson, James W. Paulsen and Charles D. Satchell, 3546th RSq.; SSgts. John D. Deluryea and Jerry E. Montgomery, 3549th RSq., Tinker AFB, Okla.

Assigned to the 3505th Group were: SSgt. Briece W. Harris Jr., 3550th RSq., Indianapolis; TSgt. James L. Cook, SSgt. Larry A. Rasmussen, Sgts. Lawrence M. Ford, Beverly D.M. Lipford and Beverly H. Lipford Jr., 3551st RSq., Elwood, Ill.; TSgt. Ronald G. Nixon, 3554th RSq. and SSgt. Michael L. Kell, 3555th RSq., Milwaukee.

Going to the 3506th Group were: SSgt. John C. Lane, 3561st RSq., Sand Point, Wash.; Sgt. Marion J. Woods, 3562nd RSq., Norton AFB, Calif.; TSgt. Ronald E. Johnson, 3566th RSq., Travis AFB, Calif.; TSgt. Ernest L. Ashcraft, SSgts. Larry D. Lynn, Jack E. Rose Jr., Sgts. Jorge Benitez and Jose Sarinana, 3567th RSq.



New recruiters

Smiling as they have a class photograph taken at the Lackland-based recruiting school are the aptly named "Langley Bunch." During a recent visit to Langley AFB, Va., the Recruit-the-Recruiter team obtained enough volunteers to fill one half of a 72-person class. Now graduated, they began their recruiting tours this month.

Increase morale

New entitlements aid junior airmen

Travel costs to, from, and between overseas areas by airmen (E-1 through E-4) with less than two years service are now being paid by the government.

Junior Enlisted Travel entitlements are contained in the fiscal year 1979 Defense Appropriation Act passed into law in October 1978. Specific guidelines were provided to recruiters in an Operations Information Letter on Nov. 13, 1978.

Among the provisions of the new JET entitlements are:

- Relocation of dependents and up to 1,500 pounds of household goods to either an accompanied overseas location or, if serving an unaccompanied assignment overseas, to a designated place in the states;
- where authorized, shipment of a privately owned vehicle to an overseas location;
- dislocation allowance at the "with dependents" rate;
- and temporary housing allowance for both members and dependents.

Some misunderstandings

According to MSgt. Jim Gitsas of the Special Actions Branch, Directorate of Field Support, JET has the potential for some misunderstandings. For instance, he said, the plan does not apply in stateside to stateside moves. Sergeant Gitsas stressed the importance of recruiters informing Air Force applicants of all limitations, which are covered in detail in the OIL.

With the new ruling, changes had to be made to AF Form 3010, Statement of Understanding (Dependency). Recruiters must continue to make the required changes until they receive the new form, revised by officials at the Air Force Manpower and Personnel Center. This form is now available through normal distribution channels, Sergeant Gitsas said.

Additionally, ATC Form 1302, Applicant Handout, is under revision and will contain the new JET information. Unique or unusual cases, said Sergeant Gitsas, can also be referred to the host base or nearest base Traffic management Office.

The JET entitlements should greatly ease the financial burden and increase the morale of junior airmen assigned overseas, Sergeant Gitsas said.

Those who care, share

One other factor aimed at improving morale of junior enlisteds who are married and assigned either stateside or overseas is called MAST (Married Airmen Sharing Together).

According to Chaplain (Lt. Col.) John G. Truitt Jr., Plans and Programs chief for the Air Training Command chaplain, MAST is designed for married airmen and their spouses to identify common needs and assist them in achieving workable solutions.

Some of the services MAST members receive include sponsorship support, a Family Services-type lending closet, pastoral counseling, financial education, recreational and social outings and housing referral.

"The MAST program should not be a 'sacred cow' organization within the command structure but one that provides young couples, in the crucial years of their marriage and military life, a sense of community with the opportunity of mutual peer support," said Chaplain Truitt. He said MAST is especially beneficial to overseas assignees.

Jackets available for personal wear

A jacket similar to the DEP jacket introduced recently is now available for purchase by recruiters. However, the Operations Information Letter informing recruiters of this opportunity contains an incorrect telephone number.

Recruiters who desire to purchase one of the royal blue windbreakers should contact the Broadway Sporting Goods Co., Inc., by telephone. Dial either commercial (518) 489-3226 or FTS 562-4411.

Brig. Gen. William P. Acker, Recruiting Service commander, arranged for availability of the jacket after many recruiters expressed a desire to have one of the dark blue DEP jackets for personal wear. He said the DEP jackets will not be made available to recruiters.

New card eases lead tracking

Continuing improvement in the quality of leads provided recruiters and a desire to further simplify reporting procedures have led to revision of the lead tracking card used since last May.

"The revised card, which we expect to be in the field by the end of the month, will save recruiters time and help make their jobs easier," said CMSgt. Taylor Wallace, operations superintendent, Directorate of Operations here. "It will also further streamline the Lead Management System.

Final disposition emphasized

"We've shortened the card from 18 to seven questions and emphasis is placed on final disposition of each lead rather than on how it's being worked. This precludes interim reporting of 30, 60, 90 and 120-day dispositions by the recruiter. Flight supervisors won't have to use the Monthly Lead Tracking Status/Disposition Report to update and report the disposition of leads," said Chief Wallace.

Recruiters will continue to keep the LTC until final disposition is completed. Leads are still to be contacted within five working days, except those generated from centers of influence which are already being worked face to face.

Monthly report sent

Flight supervisors will receive the monthly report showing age of leads and the final disposition of leads closed out. Also they will continue to insure the leads are followed-up and closed out in reasonable time periods.

"We've dropped the lead suppression block from the card," said Chief Wallace. "If suppression is necessary, send the standard suppression card to the Air Force Opportunities Center.

"Since implementation of lead tracking in May, the system has proven to be a valuable asset. The revised card will enable us to obtain the highest quality leads available," said the chief. "The system works!"

Air Force Lead Tracking Card

Initial personal contact is to be made within 5 working days (except leads generated through COI events). Hold this card until you have a final disposition on the prospect.

1. Date Received _____
2. Prospect's Education Level: a. ☐ Non-HS Grad (Dropout)
b. ☐ HS Student c. ☐ HS Grad d. ☐ College Dropout
e. ☐ College Student f. ☐ College Grad
3. Does prospect plan to attend college?
a. ☐ Yes b. ☐ No c. ☐ Attending
4. If college grad or student, is degree:
a. ☐ Technical b. ☐ Nontechnical c. ☐ Medical
d. ☐ Nurse e. ☐ Engineer
f. ☐ Other _____
(Please Specify)

5. Disposition/Status of Lead:
a. ☐ Mental DQ b. ☐ Moral DQ c. ☐ Physical DQ
d. ☐ Age DQ e. ☐ DEP AF f. ☐ EAD AF
g. ☐ EAD Other Service h. ☐ DEP Other Service
i. ☐ Referred to _____
(NPS, OTS, Nurse, ROTC, Reserves, etc.)
j. ☐ Address and phone number, incorrect, unable to obtain valid address or phone number
k. ☐ Personally contacted. Individual does not want to enter AF
6. Remarks _____

7. RECRUITER'S SIGNATURE _____ OFFICE ID _____ DATE _____
8. Supervisor certifies above information to be accurate and logical in explanation.

SUPERVISOR'S SIGNATURE _____ DATE _____

9004003118 354-0084
LMSID PHONE

3-90C4JA TV Guide
BATCH MEDIA GENERATING LEAD

Mr Haywood Harris
1777 West Ella St
Jacksonville FL 32209

Here's how it works!

Following are instructions for completion of the revised Lead Tracking Card, pictured above. The numbered instructions correspond with the numbered entries on the card.

1. Self explanatory.

2. Indicate only the highest education level obtained by prospect.

3. Self explanatory.

4. Self explanatory.

5. This is the most important section of the card. Consider it very carefully. All dispositions provided are final. The purpose of this section is to document "what finally happened" to this lead. Do not complete this section until you have completed final action on the lead. Recruiting Service headquarters uses this section to evaluate various lead sources. For example, "prank" is no longer used because it is not descriptive of why the lead was no good. Describe "pranks" in Remarks but check here why the lead was a prank or that it was DEP'd, age

disqualified, etc. Check only one block.

5d. This block is used for leads that are either too young or too old.

5i. If a prospect is not interested in [or otherwise nonqualified for] your program but would be qualified for another program, refer the lead to the proper agency and indicate in this block where the lead is referred.

6. This section should be used to amplify other parts of the card where explanation or other comments are desired. Do not use the Remarks section as a substitute for marking the appropriate block in the Status/Disposition section.

7. Self explanatory.

8. For all enlisted programs, the flight supervisor will sign in this block. The signature certifies the flight supervisor reviewed the information for accuracy. The squadron commander will review and certify officer program leads.

These are the only individuals authorized to sign cards.

ADDITIONAL INSTRUCTIONS:

Entries listed under Section 8: LMSID and BATCH: Used by headquarters to catalog and classify leads. Disregard. Should be filled in by the computer before card is received.

PHONE: This is for prospect's telephone number for use by both the recruiter and flight supervisor. Should be completed by a recruiter if not already filled in when card is received.

MEDIA GENERATING LEAD: This will be filled in before the card is received. It identifies the source of this lead; i.e., COI, TV Guide, phone call, etc.

Entry in lower left corner: Name and address of the lead are printed here due to requirements of the computer that automatically types the information on the card.

Health professions recruiting officers to attend course

New health professions recruiting officers will now attend a five-day medical orientation course at Recruiting Service headquarters. While here, they'll be trained in the details of the various medical programs offered by the Air Force.

The course will be conducted immediately prior to their attendance at the Recruiting Office Course, Lackland AFB, Tex. The additional training was implemented by Col. Giles W. Hall, director of health professions recruiting, in response to feedback from the medical recruiters.

Lack training

"These officers were not receiving sufficient training in academia in the various medical programs,"

Colonel Hall said. "To remedy this situation, the officers will now spend five days with my staff.

"They will also meet with representatives from the Air Force Manpower and Personnel Center for detailed explanations on physical examinations, procedures used to determine assignments of medical applicants, continuing medical education and other personnel matters."

Positive results

Colonel Hall commented on the effect the additional five days will have. "In the past, it took approximately six-nine months for our recruiting officers to become effective," he said. "The intensive, additional training will significantly reduce the time needed for a medical recruiter to become productive."